



We Know Nonprofits.

Trust the Snodgrass Nonprofit Professionals.

Today's Nonprofit (NFP) organizations face unique challenges, both internally and externally. Ensuring that every dollar awarded and contributed can be used to fulfill your mission, serve your membership, and provide value to your community is key to your success.

For more than 70 years, S.R. Snodgrass has provided solid financial stewardship for nonprofit organizations. We begin with a deep dive to truly understand both your mission and the people you serve, and strive to exceed your expectations by becoming a strategic partner to your organization, whether providing audit, review, compilation, tax preparation, or consulting services. Part of what sets our firm apart from others includes:

- **Specialized industry experts** with experience serving NFP executives and boards.
- **Proactive communication** about emerging issues, legislation, and trends, and how your organization might be affected.
- Fast and convenient **remote audit and tax process.**
- Exceptional expertise with **Community Action Agencies and Head Start Programs.**

When it Comes to Serving Community Action and Head Start Agencies, Few Match Our Experience.

At Snodgrass, we understand the value that nonprofit organizations, and specifically, Community Action Agencies, deliver to the communities they serve. Since the Economic Opportunity Act was passed in 1964, Community Action Agencies have been charged with fighting the war against poverty. Their wide variety of programs has continued to expand and evolve over the years, providing the necessary resources to empower those in need, creating positive impacts to all those served by Community Action Agencies. For more than 30 years, Snodgrass has served Community Action Agencies and continues to design our service delivery to meet their unique needs.

We offer strategic guidance to assist our nonprofit clients in maintaining financial stability and accountability to a variety of stakeholders, including Boards of Directors/Trustees, grantors, regulatory authorities, donors, and the public. For nonprofit clients that require both audit and tax services, our firm brings an integrated approach by involving both our audit and tax teams in the preparation, review, and delivery of the exempt organization's tax return.

Services We Provide Nonprofits Include:

- Financial statement and compliance audits, reviews, and compilations
- Tax preparation, planning, and consultation
- Board and staff training
- Agreed-upon procedures
- Employee benefit plan audit and Form 5500 preparation
- Implementation of new accounting pronouncements
- Internal controls evaluation
- Policy and procedure development
- Financial budgeting and reporting assessment
- Strategic planning
- Information technology – cybersecurity, risk, and compliance

Audit Deliverables:

- Overview of audit strategy and timing
- Frequent technical releases and industry updates
- Best practices and recommendations on internal controls
- Presentation of audit results and required communications

Tax Deliverables:

- Tax planning and consulting
- Planning strategies
- Compliance/preparation of returns
- Our familiarity with nonprofit organizations allows Snodgrass to leverage our industry expertise and proven approach. Our unique, integrated collaboration between our Tax and Audit and Assurance Groups enables joint involvement in the preparation, review, and delivery of your organization's tax return.

WORK DIRECTLY WITH THE SNODGRASS NONPROFIT PROFESSIONALS:



Mary C. Pockl, CPA, CGMA, Principal, Audit and Assurance Group

Mary has over 35 years of experience in audits of nonprofit organizations and publicly funded programs. She has completed all the requirements of the American Institute of Certified Public Accountants' Not-for-Profit Certificate 2 and has earned this special designation from the AICPA. She currently manages the firm's external audit team for nonprofit organizations and oversees services to all nonprofit clients. Mary has presented training sessions to multiple nonprofit audiences on topics such as the Office of Management and Budget's Uniform Guidance (2 CFR Part 200) and various other accounting and audit-related topics. She has been a speaker for national and state-wide conferences, has provided various webcasts on nonprofit accounting topics, and has also led fiscal trainings at state-sponsored conferences. Additionally, Mary offers training to nonprofit boards funded by federal and state grants and agencies that manage a foundation or endowment.



Michael A. Zeno, CPA, CGMA, Principal, Audit and Assurance Group

With over 40 years of experience in auditing and assurance, Michael brings a wide range of experience and in-depth accounting expertise. Along with serving nonprofit organizations throughout Ohio and West Virginia throughout his career, Michael also works with for-profit clients of varying sizes, from local start-ups to publicly traded companies with operations on a national or international scale. He also provides clients with specialized expertise in the housing tax credit area. He has been a speaker for several national and state-wide conferences, has provided various webcasts on nonprofit accounting topics, and has also led fiscal trainings at state-sponsored conferences. Michael is highly respected for his consistent, client-centric approach, staying informed of the ever-changing regulations affecting the organizations he serves.



Gregory L. Armstrong, Jr., CPA, Senior Manager, Audit and Assurance Group

Gregory is responsible for all aspects of audit engagements, from planning and performing fieldwork to analyzing high-risk areas. He is keenly focused on serving nonprofit organizations and has additional experience working with financial institutions and other for-profit companies. Through his specialization in nonprofits, he has developed a high degree of expertise in auditing and reporting disclosures that are specific to nonprofit organizations, as well as conducting audits in accordance with *Governmental Auditing Standards* and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).



Teresa (Terry) L. Edwards, Senior Consultant, Audit and Assurance Group

Teresa (Terry) L. Edwards, CPA (retired), has been working in the Nonprofit arena for over 40 years. She began her involvement as a fiscal officer and Executive Director of a rural community action agency. Using this experience, Terry moved on to become a program compliance officer for the Ohio Department of Development (ODOD). After graduating from Ohio State University, she took on the role of senior external auditor within ODOD. While her primary duties with ODOD included financial compliance audits of federal and state grants awarded to nonprofit organizations and units of government, Terry dedicated a portion of her job to one-on-one and group technical assistance. She also facilitated a variety of workshops and training events at both local and state-wide levels. A key member of the Snodgrass Nonprofit Services Team, Terry provides client trainings on topics such as the Office of Management and Budget's Uniform Guidance (2 CFR Part 200), Cost Allocation, and new Chief Financial Officer on-boarding.

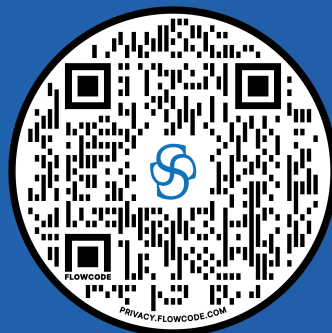
WHAT OUR CLIENTS ARE SAYING:

"One of the things I have appreciated most working with Snodgrass is their professionalism throughout the audit process. It's a delicate balance, that takes not just a skilled auditor but a skilled communicator. I appreciate how they explain what is working and what needs to be improved, and how to make necessary corrections."

**– Shelia Triplett, Executive Director,
Mahoning-Youngstown Community Action Partnership, Inc. (MYCAP)**

"Snodgrass truly understands Nonprofits, Community Action, and Head Start. The team at Snodgrass engages with us on a highly personal level to ensure we're doing things right--and helps us find ways to be even better."

**– Clinton Davis, Executive Director,
Lancaster-Fairfield Community Action Agency**



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